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То:	Bill Powell Assistant Superintendent for Support Services
From:	Jennifer Chiu Director of Procurement Services
Date:	June 1, 2021
Re:	Programming, Inspection and Repair of Fire Alarm and Sprinkler Systems Annual Contract #21-07-6840R-RFP

The following proposals were received and opened at 3:00 p.m., Wednesday, April 21, 2021, as advertised and specified in documents concerning **Annual Contract #21-07-6840R-RFP Programming, Inspection and Repair of Fire Alarm and Sprinkler Systems.** The proposals received are located on pages 2-4.

<sup>a</sup> Bid price for alternate packaging has been converted to specified unit price. <sup>b</sup> Overall best value to the District based on user department evaluation.

Recommendation:	Fire Safe Protection Services, LP Western States Fire Protection Corporation
Funding:	M & O Funds
Estimated Expenditure:	\$150,000.00
Contract Term:	July 1, 2021 - June 30, 2022
Renewal:	4 Years

Programming, Inspection and	d Repair of Fire Alarm and	d Sprinkler Systems, /	Annual Contract #21-07-6840R-RF	P, Page 2 of 4

	Fire Alarm Systems Annual Inspection and Testing - Element	-		
	SUPPLIER	<u>QTY</u>	UOM	PRICE
	Fire Safe Protection Services, LP	56	Cost/Site	<u>\$350.00</u>
	Viking Automatic Sprinkler Company, dba VFP Fire Systems	56	Cost/Site	\$425.00
ine 2	Fire Alarm Systems Annual Inspection and Testing - Middle S	chools		
	SUPPLIER	<u>QTY</u>	UOM	PRICE
	Fire Safe Protection Services, LP	19	Cost/Site	<u>\$550.00</u>
	Viking Automatic Sprinkler Company, dba VFP Fire Systems	19	Cost/Site	\$960.00
Line 3	Fire Alarm System Annual Inspection and Testing - High Sch	ools		
	SUPPLIER	<u>QTY</u>	UOM	PRICE
	Fire Safe Protection Services, LP	13	Cost/Site	<u>\$900.00</u>
	Viking Automatic Sprinkler Company, dba VFP Fire Systems	13	Cost/Site	\$3,840.00
Line 4	Fire Alarm Systems Annual Inspection and Testing - Various	District Bui	ldings	
	SUPPLIER	<u>QTY</u>	<u>UOM</u>	PRICE
	Fire Safe Protection Services, LP	23	Cost/Site	<u>\$350.00</u>
	Viking Automatic Sprinkler Company, dba VFP Fire Systems	23	Cost/Site	\$425.00
Line 5	Fire Alarm Systems Repair Service - Regular hourly rate for la	abor Monda	y - Friday 7:00 :	a.m 4:00 p.m.
	SUPPLIER	<u>QTY</u>	UOM	PRICE
	Viking Automatic Sprinkler Company, dba VFP Fire Systems	1	Hour	\$95.00
	Fire Safe Protection Services, LP	1	Hour	<u>\$109.00</u> <sup>b</sup>
	Johnson Controls Fire Protection	1	Hour	\$110.00
Line 6	Fire Alarm Systems Repair Service - Overtime hourly rate for weekends and holiday	labor Mond	lay - Friday 7:00	) a.m 4:00 p.m.
	SUPPLIER	QTY	UOM	PRICE
	Viking Automatic Sprinkler Company, dba VFP Fire Systems	1	Hour	\$125.00
	Fire Safe Protection Services, LP	1	Hour	\$163.50 b
	Johnson Controls Fire Protection	1	Hour	\$165.00
Line 7	Fire Alarm System Repair Service mileage charge per mile			
	SUPPLIER	QTY	UOM	UNIT PRICE
	Johnson Controls Fire Protection		EA	\$0.00
	Viking Automatic Sprinkler Company, dba VEP Fire Systems	1		
	Viking Automatic Sprinkler Company, dba VFP Fire Systems <u>Fire Safe Protection Services, LP</u>	1 1 1	EA EA	\$0.00 <b>\$35.00</b>
l ine 8	Fire Safe Protection Services, LP	1	EA	\$0.00
Line 8	Fire Safe Protection Services, LP Fire Alarm Systems Repair Service Material Cost	1	EA	\$0.00 <b>\$35.00</b> <sup>b</sup>
Line 8	Fire Safe Protection Services, LP    Fire Alarm Systems Repair Service Material Cost    SUPPLIER	1	EA	\$0.00 <b>\$35.00</b> <sup>b</sup>
Line 8	Fire Safe Protection Services, LP    Fire Alarm Systems Repair Service Material Cost    SUPPLIER    Fire Safe Protection Services, LP	1	EA	\$0.00 \$35.00 b PERCENT OFF 20.0% b
<u>Line 8</u>	Fire Safe Protection Services, LP    Fire Alarm Systems Repair Service Material Cost    SUPPLIER	1	EA	\$0.00 <b>\$35.00</b> <sup>b</sup>
Line 8 Line 9	Fire Safe Protection Services, LP    Fire Alarm Systems Repair Service Material Cost    SUPPLIER    Fire Safe Protection Services, LP    Johnson Controls Fire Protection	1	EA EA	\$0.00 \$35.00 <sup>b</sup> <u>PERCENT OFF</u> <u>20.0%</u> <sup>b</sup> 20.0%
	Fire Safe Protection Services, LP    Fire Alarm Systems Repair Service Material Cost    SUPPLIER    Fire Safe Protection Services, LP    Johnson Controls Fire Protection    Viking Automatic Sprinkler Company, dba VFP Fire Systems    Fire Sprinkler Systems Annual Inspection and Testing - Elem	1 1 entary Scho	EA EA	\$0.00 <b>\$35.00</b> <sup>b</sup> <u>PERCENT OFF</u> <u>20.0%</u> <sup>b</sup> 20.0% 10.0%
	Fire Safe Protection Services, LP    Fire Alarm Systems Repair Service Material Cost    SUPPLIER	1	EA EA	\$0.00 \$35.00 <sup>b</sup> <u>PERCENT OFF</u> <u>20.0%</u> <sup>b</sup> 20.0%
	Fire Safe Protection Services, LP    Fire Alarm Systems Repair Service Material Cost    SUPPLIER  Fire Safe Protection Services, LP    Johnson Controls Fire Protection  Viking Automatic Sprinkler Company, dba VFP Fire Systems    Fire Sprinkler Systems Annual Inspection and Testing - Elem    SUPPLIER	1 1 entary Scho <u>QTY</u>	EA EA Dools	\$0.00 \$35.00 <sup>b</sup> PERCENT OFF 20.0% <sup>b</sup> 20.0% 10.0% PRICE
	Fire Safe Protection Services, LP    Fire Alarm Systems Repair Service Material Cost    SUPPLIER  Fire Safe Protection Services, LP    Johnson Controls Fire Protection  Viking Automatic Sprinkler Company, dba VFP Fire Systems    Fire Sprinkler Systems Annual Inspection and Testing - Elem    SUPPLIER    Western States Fire Protection Corporation	1 1 entary Scho <u>QTY</u> 44	EA EA Dools UOM Cost/Site	\$0.00 \$35.00 b PERCENT OFF 20.0% b 20.0% 10.0% PRICE \$190.00 \$200.00
	Fire Safe Protection Services, LP    Fire Alarm Systems Repair Service Material Cost    SUPPLIER    Fire Safe Protection Services, LP    Johnson Controls Fire Protection    Viking Automatic Sprinkler Company, dba VFP Fire Systems    Fire Sprinkler Systems Annual Inspection and Testing - Elem    SUPPLIER    Western States Fire Protection Corporation    Brigade Fire-Solutions  Johnson Controls Fire Protection	1 1 <u>entary Scho</u> <u>QTY</u> 44 44	EA EA Dols UOM Cost/Site Cost/Site Cost/Site	\$0.00 \$35.00 b PERCENT OFF 20.0% b 20.0% 10.0% PRICE \$190.00 \$200.00 \$205.00
	Fire Safe Protection Services, LP    Fire Alarm Systems Repair Service Material Cost    SUPPLIER  Fire Safe Protection Services, LP    Johnson Controls Fire Protection  Viking Automatic Sprinkler Company, dba VFP Fire Systems    Fire Sprinkler Systems Annual Inspection and Testing - Elem    SUPPLIER    Western States Fire Protection Corporation    Brigade Fire-Solutions	1 1 <u>entary Scho</u> <u>QTY</u> 44 44 44	EA EA Dools UOM Cost/Site Cost/Site	\$0.00 \$35.00 b PERCENT OFF 20.0% b 20.0% 10.0% PRICE \$190.00 \$200.00
Line 9	Fire Safe Protection Services, LP    Fire Alarm Systems Repair Service Material Cost    SUPPLIER    Fire Safe Protection Services, LP    Johnson Controls Fire Protection    Viking Automatic Sprinkler Company, dba VFP Fire Systems    Fire Sprinkler Systems Annual Inspection and Testing - Elem    SUPPLIER    Western States Fire Protection Corporation    Brigade Fire-Solutions  Johnson Controls Fire Protection    Johnson Controls Fire Protection  Fire Safe Protection Services, LP    Viking Automatic Sprinkler Company, dba VFP Fire Systems	1 1 <u>entary Scho</u> <u>QTY</u> 44 44 44 44 44 44	EA EA Dols UOM Cost/Site Cost/Site Cost/Site Cost/Site	\$0.00 \$35.00 b PERCENT OFF 20.0% b 20.0% 10.0% PRICE \$190.00 \$200.00 \$205.00 \$205.00 \$250.00 b
Line 9	Fire Safe Protection Services, LP    Fire Alarm Systems Repair Service Material Cost    SUPPLIER    Fire Safe Protection Services, LP    Johnson Controls Fire Protection    Viking Automatic Sprinkler Company, dba VFP Fire Systems    Fire Sprinkler Systems Annual Inspection and Testing - Elem    SUPPLIER    Western States Fire Protection Corporation    Brigade Fire-Solutions  Johnson Controls Fire Protection    Johnson Controls Fire Protection  Fire Safe Protection Services, LP    Viking Automatic Sprinkler Company, dba VFP Fire Systems  Fire Safe Protection Services, LP    Viking Automatic Sprinkler Company, dba VFP Fire Systems  Fire Sprinkler Systems Annual Inspection and Testing - Midd	1 1 <u>QTY</u> 44 44 44 44 44 44 44	EA EA Dools UOM Cost/Site Cost/Site Cost/Site Cost/Site Cost/Site	\$0.00 \$35.00 b PERCENT OFF 20.0% b 20.0% 10.0% PRICE \$190.00 \$200.00 \$200.00 \$200.00 \$200.00 \$205.00 \$275.00 b \$275.00
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Line 9	Fire Safe Protection Services, LP    Fire Alarm Systems Repair Service Material Cost    SUPPLIER    Fire Safe Protection Services, LP    Johnson Controls Fire Protection    Viking Automatic Sprinkler Company, dba VFP Fire Systems    Fire Sprinkler Systems Annual Inspection and Testing - Elem    SUPPLIER    Western States Fire Protection Corporation    Brigade Fire-Solutions    Johnson Controls Fire Protection    Fire Safe Protection Services, LP    Viking Automatic Sprinkler Company, dba VFP Fire Systems    Fire Sprinkler Systems Annual Inspection and Testing - Midd    SUPPLIER    Western States Fire Protection Corporation    SUPPLIER    Western States Fire Protection Corporation and Testing - Midd	1 1 <u>QTY</u> 44 44 44 44 44 44 44 44 44 1 <u>e Schools</u> <u>QTY</u> 19	EA EA Dols UOM Cost/Site Cost/Site Cost/Site Cost/Site Cost/Site Cost/Site	\$0.00 \$35.00 b PERCENT OFF 20.0% b 20.0% 10.0% 10.0% PRICE \$190.00 \$200.00 \$200.00 \$205.00 \$205.00 \$225.00 b \$275.00 b \$275.00
Line 9	Fire Safe Protection Services, LP    SUPPLIER    Fire Safe Protection Services, LP    Johnson Controls Fire Protection    Viking Automatic Sprinkler Company, dba VFP Fire Systems    Fire Sprinkler Systems Annual Inspection and Testing - Elem    SUPPLIER    Western States Fire Protection Corporation    Brigade Fire-Solutions    Johnson Controls Fire Protection    Fire Safe Protection Services, LP    Viking Automatic Sprinkler Company, dba VFP Fire Systems    Fire Safe Protection Services, LP    Viking Automatic Sprinkler Company, dba VFP Fire Systems    Fire Sprinkler Systems Annual Inspection and Testing - Midd    SUPPLIER    Western States Fire Protection Corporation    Brigade Fire-Solutions	1 1 <u>QTY</u> 44 44 44 44 44 44 44 44 44 19 19 19	EA EA Dols UOM Cost/Site Cost/Site Cost/Site Cost/Site Cost/Site Cost/Site Cost/Site Cost/Site	\$0.00 \$35.00 b PERCENT OFF 20.0% b 20.0% 10.0% PRICE \$190.00 \$205.00 \$205.00 \$205.00 \$205.00 \$225.00 b \$275.00 b \$275.00 b \$275.00 b \$275.00 b \$290.00 \$200.00 b \$200.00
Line 9	Fire Safe Protection Services, LP    Fire Alarm Systems Repair Service Material Cost    SUPPLIER  Fire Safe Protection Services, LP    Johnson Controls Fire Protection  Viking Automatic Sprinkler Company, dba VFP Fire Systems    Fire Sprinkler Systems Annual Inspection and Testing - Elem    SUPPLIER  Western States Fire Protection Corporation    Brigade Fire-Solutions  Johnson Controls Fire Protection    Fire Safe Protection Services, LP  Viking Automatic Sprinkler Company, dba VFP Fire Systems    Fire Safe Protection Services, LP  Viking Automatic Sprinkler Company, dba VFP Fire Systems    Fire Sprinkler Systems Annual Inspection and Testing - Midd  SUPPLIER    Western States Fire Protection Corporation  Brigade Fire-Solutions    Johnson Controls Fire Protection Corporation  SupplieR    Western States Fire Protection Corporation  Brigade Fire-Solutions    Johnson Controls Fire Protection Supplier  Supplier    Western States Fire Protection Corporation  Brigade Fire-Solutions    Johnson Controls Fire Protection  Supplier	1 1 <u>QTY</u> 44 44 44 44 44 44 44 19 19 19 19	EA EA Dols UOM Cost/Site Cost/Site Cost/Site Cost/Site Cost/Site Cost/Site Cost/Site Cost/Site Cost/Site Cost/Site	\$0.00 \$35.00 b PERCENT OFF 20.0% b 20.0% 10.0% PRICE \$190.00 \$205.00 \$205.00 \$2205.00 \$225.00 b \$275.00 b \$275.00 b \$275.00 b \$275.00 c \$290.00 \$300.00 \$310.00
ine 9	Fire Safe Protection Services, LP    SUPPLIER    Fire Safe Protection Services, LP    Johnson Controls Fire Protection    Viking Automatic Sprinkler Company, dba VFP Fire Systems    Fire Sprinkler Systems Annual Inspection and Testing - Elem    SUPPLIER    Western States Fire Protection Corporation    Brigade Fire-Solutions    Johnson Controls Fire Protection    Fire Safe Protection Services, LP    Viking Automatic Sprinkler Company, dba VFP Fire Systems    Fire Safe Protection Services, LP    Viking Automatic Sprinkler Company, dba VFP Fire Systems    Fire Sprinkler Systems Annual Inspection and Testing - Midd    SUPPLIER    Western States Fire Protection Corporation    Brigade Fire-Solutions	1 1 <u>QTY</u> 44 44 44 44 44 44 44 44 44 19 19 19	EA EA Dols UOM Cost/Site Cost/Site Cost/Site Cost/Site Cost/Site Cost/Site Cost/Site Cost/Site	\$0.00 \$35.00 b PERCENT OFF 20.0% b 20.0% b 20.0% c 10.0% c PRICE \$190.00 \$205.00 c \$205.00 b \$205.00 b \$205.00 b \$205.00 c \$250.00 b \$275.00 c \$250.00 c \$275.00 c \$250.00 c \$250.00 c \$250.00 c \$250.00 c \$275.00 c \$250.00 c \$250.0

-	Fire Sprinkler Systems Annual Inspection and Testing - High			
	SUPPLIER Western States Fire Protection Corporation	<u>QTY</u> 13	<u>UOM</u> Cost/Site	<u>PRICE</u>
	Western States Fire Protection Corporation			<u>\$440.00</u>
	Brigade Fire-Solutions	13	Cost/Site	\$500.00 <b>\$500.00</b> <sup>b</sup>
	Fire Safe Protection Services, LP	13	Cost/Site	<u>\$500.00</u> \$500.00
	Johnson Controls Fire Protection	13	Cost/Site	
	Viking Automatic Sprinkler Company, dba VFP Fire Systems	13	Cost/Site	\$600.00
Line 12	Fire Sprinkler Systems Annual Inspection and Testing - Vario	ous District	Buildings	
	SUPPLIER	<u>QTY</u>	<u>UOM</u>	PRICE
	Viking Automatic Sprinkler Company, dba VFP Fire Systems	14	Cost/Site	\$275.00
	Fire Safe Protection Services, LP	14	Cost/Site	<b>\$400.00</b> <sup>b</sup>
	Brigade Fire-Solutions	14	Cost/Site	\$425.00
	Western States Fire Protection Corporation	14	Cost/Site	<b>\$450.00</b> <sup>b</sup>
	Johnson Controls Fire Protection	14	Cost/Site	\$500.00
Line 13	Fire Sprinkler System - Annual Fire Pump Inspection (10) can	npuses & fa	cilities	
	SUPPLIER	<u>QTY</u>	UOM	PRICE
	Fire Safe Protection Services, LP	14	Cost/Site	<u>\$500.00</u>
	Viking Automatic Sprinkler Company, dba VFP Fire Systems	14	Cost/Site	\$500.00
	Brigade Fire-Solutions	14	Cost/Site	\$550.00
	Johnson Controls Fire Protection	14	Cost/Site	\$624.00
	Western States Fire Protection Corporation	14	Cost/Site	\$625.00 b
Line 14	Fire Sprinkler System - Fire Pump Inspection, Monthly Run (1	0) campuse	es and District b	ouildings
	SUPPLIER	<u>QTY</u>	UOM	PRICE
	Brigade Fire-Solutions	10	Cost/Site	\$100.00 <sup>a</sup>
	Western States Fire Protection Corporation	10	Cost/Site	<b>\$140.00</b> <sup>a, b</sup>
	Viking Automatic Sprinkler Company, dba VFP Fire Systems	10	Cost/Site	\$150.00
	Johnson Controls Fire Protection	10	Cost/Site	\$160.00
	Fire Safe Protection Services, LP	10	Cost/Site	\$250.00 b
l ino 15	Fire Sprinkler System - Backflow Testing			
Lille 15	SUPPLIER	QTY	UOM	PRICE
	Brigade Fire-Solutions	71	Cost/Site	\$75.00
	Western States Fire Protection Corporation	71	Cost/Site	\$120.00 <sup>b</sup>
	Johnson Controls Fire Protection	71	Cost/Site	\$127.00
	Viking Automatic Sprinkler Company, dba VFP Fire Systems	71	Cost/Site	\$135.00
	Fire Safe Protection Services, LP	71	Cost/Site	\$150.00 <sup>b</sup>
	The Sale Flotection Services, LF	11	COSI/OILE	<u>\$130.00</u>
Line 16	Fire Sprinkler System - Fire Hydrant Flow Testing			_
	SUPPLIER	<u>QTY</u>	UOM	PRICE
	Brigade Fire-Solutions	71	Cost/Site	\$50.00
	Viking Automatic Sprinkler Company, dba VFP Fire Systems	71	Cost/Site	\$60.00
	Johnson Controls Fire Protection	71	Cost/Site	\$84.00
	Fire Safe Protection Services, LP	71	Cost/Site	<u>\$100.00</u>
	Western States Fire Protection Corporation	71	Cost/Site	<u>\$120.00</u> <sup>b</sup>
Line 17	Fire Sprinkler Systems Repair Service - Regular hourly rate for	or labor Mo	nday - Friday 7:(	00 a.m 4:00 p.m
	SUPPLIER	<u>QTY</u>	UOM	PRICE
		1	Hour	\$75.00
	Brigade Fire-Solutions	•		
	Brigade Fire-Solutions Viking Automatic Sprinkler Company, dba VFP Fire Systems	1	Hour	\$95.00
	•		Hour Hour	\$95.00 <b>\$99.00</b> <sup>b</sup>
	Viking Automatic Sprinkler Company, dba VFP Fire Systems			

Programming, Inspection and Repair of Fire Alarm and Sprinkler Systems, Annual Contract #21-07-6840R-RFP, Page 4 of 4

<u>SUPPLIER</u>	<u>QTY</u>	UOM	PRICE
Fire Safe Protection Services, LP	1	Hour	<u>\$99.00</u>
Brigade Fire-Solutions	1	Hour	\$112.50
Viking Automatic Sprinkler Company, dba VFP Fire Systems	1	Hour	\$125.00
Western States Fire Protection Corporation	1	Hour	<u>\$154.00</u> <sup>b</sup>
Johnson Controls Fire Protection	1	Hour	\$157.00
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ine 19 Fire Sprinkler Alarm System Repair Service mileage charge p		ЦОМ	
<u>SUPPLIER</u> Bring de Fing Schutiere	<u>QTY</u>		UNIT PRICE
Brigade Fire-Solutions	1	EA	\$0.00
Johnson Controls Fire Protection	1	EA	\$0.00
Viking Automatic Sprinkler Company, dba VFP Fire Systems	1	EA	\$0.00
Western States Fire Protection Corporation	1	EA	<b>\$0.00</b> <sup>b</sup>
Fire Safe Protection Services, LP	1	EA	<b>\$35.00</b> <sup>b</sup>
ine 20 Fire Sprinkler Systems Repair Service Material Cost			
SUPPLIER			PERCENT OFF
Brigade Fire-Solutions			20.0%
Fire Safe Protection Services, LP			<b>20.0%</b> <sup>b</sup>
Johnson Controls Fire Protection			20.0%
Western States Fire Protection Corporation			<u>20.0%</u> <sup>b</sup>

10.0%

Viking Automatic Sprinkler Company, dba VFP Fire Systems

Line 18 Fire Sprinkler Systems Repair Service - Overtime hourly rate for labor Monday - Friday 7:00 a.m. - 4:00 p.m. weekends and holiday