



**To:** Bill Powell  
Assistant Superintendent for Support Services

**From:** Jennifer Chiu  
Director of Procurement Services

**Date:** June 1, 2021

**Re:** Programming, Inspection and Repair of Fire Alarm and Sprinkler Systems  
Annual Contract #21-07-6840R-RFP

The following proposals were received and opened at 3:00 p.m., Wednesday, April 21, 2021, as advertised and specified in documents concerning **Annual Contract #21-07-6840R-RFP Programming, Inspection and Repair of Fire Alarm and Sprinkler Systems**. The proposals received are located on pages 2-4.

<sup>a</sup> Bid price for alternate packaging has been converted to specified unit price.

<sup>b</sup> Overall best value to the District based on user department evaluation.

**Recommendation:** Fire Safe Protection Services, LP  
Western States Fire Protection Corporation

**Funding:** M & O Funds

**Estimated Expenditure:** \$150,000.00

**Contract Term:** July 1, 2021 - June 30, 2022

**Renewal:** 4 Years

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**Line 1 Fire Alarm Systems Annual Inspection and Testing - Elementary Schools**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<b>Fire Safe Protection Services, LP</b>	56	Cost/Site	<b>\$350.00</b>
Viking Automatic Sprinkler Company, dba VFP Fire Systems	56	Cost/Site	\$425.00

**Line 2 Fire Alarm Systems Annual Inspection and Testing - Middle Schools**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<b>Fire Safe Protection Services, LP</b>	19	Cost/Site	<b>\$550.00</b>
Viking Automatic Sprinkler Company, dba VFP Fire Systems	19	Cost/Site	\$960.00

**Line 3 Fire Alarm System Annual Inspection and Testing - High Schools**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<b>Fire Safe Protection Services, LP</b>	13	Cost/Site	<b>\$900.00</b>
Viking Automatic Sprinkler Company, dba VFP Fire Systems	13	Cost/Site	\$3,840.00

**Line 4 Fire Alarm Systems Annual Inspection and Testing - Various District Buildings**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<b>Fire Safe Protection Services, LP</b>	23	Cost/Site	<b>\$350.00</b>
Viking Automatic Sprinkler Company, dba VFP Fire Systems	23	Cost/Site	\$425.00

**Line 5 Fire Alarm Systems Repair Service - Regular hourly rate for labor Monday - Friday 7:00 a.m. - 4:00 p.m.**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Viking Automatic Sprinkler Company, dba VFP Fire Systems	1	Hour	\$95.00
<b>Fire Safe Protection Services, LP</b>	1	Hour	<b>\$109.00</b> <sup>b</sup>
Johnson Controls Fire Protection	1	Hour	\$110.00

**Line 6 Fire Alarm Systems Repair Service - Overtime hourly rate for labor Monday - Friday 7:00 a.m. - 4:00 p.m. weekends and holiday**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Viking Automatic Sprinkler Company, dba VFP Fire Systems	1	Hour	\$125.00
<b>Fire Safe Protection Services, LP</b>	1	Hour	<b>\$163.50</b> <sup>b</sup>
Johnson Controls Fire Protection	1	Hour	\$165.00

**Line 7 Fire Alarm System Repair Service mileage charge per mile**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
Johnson Controls Fire Protection	1	EA	\$0.00
Viking Automatic Sprinkler Company, dba VFP Fire Systems	1	EA	\$0.00
<b>Fire Safe Protection Services, LP</b>	1	EA	<b>\$35.00</b> <sup>b</sup>

**Line 8 Fire Alarm Systems Repair Service Material Cost**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<b>Fire Safe Protection Services, LP</b>	<b>20.0%</b> <sup>b</sup>
Johnson Controls Fire Protection	20.0%
Viking Automatic Sprinkler Company, dba VFP Fire Systems	10.0%

**Line 9 Fire Sprinkler Systems Annual Inspection and Testing - Elementary Schools**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<b>Western States Fire Protection Corporation</b>	44	Cost/Site	<b>\$190.00</b>
Brigade Fire-Solutions	44	Cost/Site	\$200.00
Johnson Controls Fire Protection	44	Cost/Site	\$205.00
<b>Fire Safe Protection Services, LP</b>	44	Cost/Site	<b>\$250.00</b> <sup>b</sup>
Viking Automatic Sprinkler Company, dba VFP Fire Systems	44	Cost/Site	\$275.00

**Line 10 Fire Sprinkler Systems Annual Inspection and Testing - Middle Schools**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<b>Western States Fire Protection Corporation</b>	19	Cost/Site	<b>\$290.00</b>
Brigade Fire-Solutions	19	Cost/Site	\$300.00
Johnson Controls Fire Protection	19	Cost/Site	\$310.00
<b>Fire Safe Protection Services, LP</b>	19	Cost/Site	<b>\$350.00</b> <sup>b</sup>
Viking Automatic Sprinkler Company, dba VFP Fire Systems	19	Cost/Site	\$380.00

**Line 11 Fire Sprinkler Systems Annual Inspection and Testing - High Schools**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<b><u>Western States Fire Protection Corporation</u></b>	13	Cost/Site	<b><u>\$440.00</u></b>
Brigade Fire-Solutions	13	Cost/Site	\$500.00
<b><u>Fire Safe Protection Services, LP</u></b>	13	Cost/Site	<b><u>\$500.00</u></b> <sup>b</sup>
Johnson Controls Fire Protection	13	Cost/Site	\$500.00
Viking Automatic Sprinkler Company, dba VFP Fire Systems	13	Cost/Site	\$600.00

**Line 12 Fire Sprinkler Systems Annual Inspection and Testing - Various District Buildings**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Viking Automatic Sprinkler Company, dba VFP Fire Systems	14	Cost/Site	\$275.00
<b><u>Fire Safe Protection Services, LP</u></b>	14	Cost/Site	<b><u>\$400.00</u></b> <sup>b</sup>
Brigade Fire-Solutions	14	Cost/Site	\$425.00
<b><u>Western States Fire Protection Corporation</u></b>	14	Cost/Site	<b><u>\$450.00</u></b> <sup>b</sup>
Johnson Controls Fire Protection	14	Cost/Site	\$500.00

**Line 13 Fire Sprinkler System - Annual Fire Pump Inspection (10) campuses & facilities**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<b><u>Fire Safe Protection Services, LP</u></b>	14	Cost/Site	<b><u>\$500.00</u></b>
Viking Automatic Sprinkler Company, dba VFP Fire Systems	14	Cost/Site	\$500.00
Brigade Fire-Solutions	14	Cost/Site	\$550.00
Johnson Controls Fire Protection	14	Cost/Site	\$624.00
<b><u>Western States Fire Protection Corporation</u></b>	14	Cost/Site	<b><u>\$625.00</u></b> <sup>b</sup>

**Line 14 Fire Sprinkler System - Fire Pump Inspection, Monthly Run (10) campuses and District buildings**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Brigade Fire-Solutions	10	Cost/Site	\$100.00 <sup>a</sup>
<b><u>Western States Fire Protection Corporation</u></b>	10	Cost/Site	<b><u>\$140.00</u></b> <sup>a, b</sup>
Viking Automatic Sprinkler Company, dba VFP Fire Systems	10	Cost/Site	\$150.00
Johnson Controls Fire Protection	10	Cost/Site	\$160.00
<b><u>Fire Safe Protection Services, LP</u></b>	10	Cost/Site	<b><u>\$250.00</u></b> <sup>b</sup>

**Line 15 Fire Sprinkler System - Backflow Testing**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Brigade Fire-Solutions	71	Cost/Site	\$75.00
<b><u>Western States Fire Protection Corporation</u></b>	71	Cost/Site	<b><u>\$120.00</u></b> <sup>b</sup>
Johnson Controls Fire Protection	71	Cost/Site	\$127.00
Viking Automatic Sprinkler Company, dba VFP Fire Systems	71	Cost/Site	\$135.00
<b><u>Fire Safe Protection Services, LP</u></b>	71	Cost/Site	<b><u>\$150.00</u></b> <sup>b</sup>

**Line 16 Fire Sprinkler System - Fire Hydrant Flow Testing**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Brigade Fire-Solutions	71	Cost/Site	\$50.00
Viking Automatic Sprinkler Company, dba VFP Fire Systems	71	Cost/Site	\$60.00
Johnson Controls Fire Protection	71	Cost/Site	\$84.00
<b><u>Fire Safe Protection Services, LP</u></b>	71	Cost/Site	<b><u>\$100.00</u></b> <sup>b</sup>
<b><u>Western States Fire Protection Corporation</u></b>	71	Cost/Site	<b><u>\$120.00</u></b> <sup>b</sup>

**Line 17 Fire Sprinkler Systems Repair Service - Regular hourly rate for labor Monday - Friday 7:00 a.m. - 4:00 p.m.**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Brigade Fire-Solutions	1	Hour	\$75.00
Viking Automatic Sprinkler Company, dba VFP Fire Systems	1	Hour	\$95.00
<b><u>Fire Safe Protection Services, LP</u></b>	1	Hour	<b><u>\$99.00</u></b> <sup>b</sup>
Johnson Controls Fire Protection	1	Hour	\$105.00
<b><u>Western States Fire Protection Corporation</u></b>	1	Hour	<b><u>\$107.00</u></b> <sup>b</sup>

**Line 18 Fire Sprinkler Systems Repair Service - Overtime hourly rate for labor Monday - Friday 7:00 a.m. - 4:00 p.m. weekends and holiday**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<b><u>Fire Safe Protection Services, LP</u></b>	1	Hour	<b><u>\$99.00</u></b>
Brigade Fire-Solutions	1	Hour	\$112.50
Viking Automatic Sprinkler Company, dba VFP Fire Systems	1	Hour	\$125.00
<b><u>Western States Fire Protection Corporation</u></b>	1	Hour	<b><u>\$154.00</u></b> <sup>b</sup>
Johnson Controls Fire Protection	1	Hour	\$157.00

**Line 19 Fire Sprinkler Alarm System Repair Service mileage charge per mile**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
Brigade Fire-Solutions	1	EA	\$0.00
Johnson Controls Fire Protection	1	EA	\$0.00
Viking Automatic Sprinkler Company, dba VFP Fire Systems	1	EA	\$0.00
<b><u>Western States Fire Protection Corporation</u></b>	1	EA	<b><u>\$0.00</u></b> <sup>b</sup>
<b><u>Fire Safe Protection Services, LP</u></b>	1	EA	<b><u>\$35.00</u></b> <sup>b</sup>

**Line 20 Fire Sprinkler Systems Repair Service Material Cost**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Brigade Fire-Solutions	20.0%
<b><u>Fire Safe Protection Services, LP</u></b>	<b><u>20.0%</u></b> <sup>b</sup>
Johnson Controls Fire Protection	20.0%
<b><u>Western States Fire Protection Corporation</u></b>	<b><u>20.0%</u></b> <sup>b</sup>
Viking Automatic Sprinkler Company, dba VFP Fire Systems	10.0%